

Law Firm Results Achieved with the P3 Method

Law firm client implemented the P3 Method resulting in thrilled clients, a thriving team, an incredibly strong community of clients and referral sources, and the firm delivers outsized results in the form of profit, freedom, and flexibility.



THRILLED CLIENTS

"We think you guys rock! You know your subject matter impeccably, you are efficient and effective (a role model even), you are responsive and interactive, you are fun and friendly, you feel and act like an engaged member of our team, you help us get things done, you help us with strategy and advisement. We love your business model because it lowers the barrier to engagement which keeps us proactively safer sooner. This in contrast to more traditional law firms where we have been hesitant to make that call unless it was something that already declined into near disaster. Thank you!" - Brenda P.



NPS RATINGS

The firm uses the Net Promoter Score® to measure client satisfaction. Our Client NPS® rating is 93.2 on a scale of -100 to +100 (legal industry average is 32).

The firm's team NPS® rating is 82.3 on the same -100 to +100 scale (typical eNPS, or employee NPS, is in the range of 20-30).



PROFIT + CASH FLOW

The firm is a cash machine. Their clients know what they'll pay up front so there's no argument about fees.



FREEDOM + FLEXIBILITY

The firm's team vacations beautifully, and has the freedom and flexibility to ensure they're present for the important moments in their lives - because they have systems in place to make sure the work continues while they're away.

